



*Advisory, Compliance and Risk Management in Finance,
Asset Management and Crowdfunding*

GENERAL OVERVIEW

Our Identity and Team



OPADEO (“*οπαδεω*”) comes from ancient Greek. It means : “I accompany, I follow, I advise ...”

We chose it because it reflects our mindset and our approach to work over time and in close proximity with our client, and to enlighten, accompany and guide it in achieving its objectives.

Our team consists of experienced professionals who all worked over several decades in the French financial sector.

Our Approach



From our previous operational experiences we know well the day to day life of our clients, we understand their strategic goals and acknowledge their operational, financial, organizational and regulatory environments and constraints.

We know well and take into account the French regulatory environment and interact with the AMF (Autorité des Marchés Financiers) and ACPR (Autorité de Contrôle Prudentiel et de Résolution) on a regular and constructive way.

Our Clients



For over 8 years, OPADEO CONSEIL has accompanied its clients from various backgrounds in many of their activities and projects :

- **Wealth Management and Savings** : financial products promoters and distributors, third party marketers, multi-family offices, private bankers, financial advisors, insurance intermediaries ...
- **Finance and Asset Management** : UCITS and AIFM Funds management companies (traditional and alternative asset classes : equity and bonds, Private Equity, hedge funds ...
- **Crowdfunding** : crowd funders and lenders, regulated platforms and other intermediaries etc.

Our Advisory, Compliance and Risk Management Services



The diversity of our customers and of the themes we dealt with since 2008 allows us to have a global view on the **value chain** of financial investments management and distribution :

- The "**Producer**" : investment management companies, capital management firms and regulated investment vehicles ...
- The "**Intermediary**" : financial products distributors, TPM, crowdfunding intermediaries, regulated financial advisors, private bankers ...
- The "**Final Investor**" : multi-family offices, institutional investors, HNWI investors, family offices and their private financial advisors...

We provide such clients a comprehensive response to their issues related to regulatory compliance, organization and strategy, operational and investment risks management ...

- Business consulting,
- Third level audit and *ad hoc* control missions,
- Independent second level of control and advisory on risk management, compliance, operations,
- Risk and compliance outsourcing,
- Business Continuity Management Audits, review of AML frameworks and processes,
- project management,
- New products and transformation of financial products and funds,
- Asset management companies regulatory approval,
- UCITS and AIFM funds authorizations and agreements,
- Organizational reviews and strategic advisory,
- Professional bespoke and e-training,
- ...

Vincent BOISSEAU - 20 years of professional experience in asset management in various professional backgrounds : "Big Four" statutory audit and consulting services, Financial auditor and Finance and Operations Director in asset management companies (hedge funds, traditional asset classes etc.).

Founder of OPADEO CONSEIL in 2008.

In charge of the Wealth Management & Savings and the CrowdFunding Practices.

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Jean-Marc FOURRE – 20 years of professional experience in proprietary trading then asset management in various professional backgrounds : Risk Management, Compliance, Operations Director in hedge funds and traditional asset management companies, Managing Director in the hedge funds industry, Project Manager in risk and control, organisation and compliance international environments.

Intervenes with OPADEO CONSEIL since 2013.

In charge of the Finance & Asset Management Practice.

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